

### Consistently Delivering On Commitments



**April 27, 2018** 

Innovation • Performance • Growth

# Q1 2018 Results Presentation

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#### Technical Disclosure

The exploration results were prepared in accordance with the standards set out in the 2012 Edition of the 'Australasian Code for Reporting of Exploration Results, Mineral Resources and Ore Reserves' ("JORC Code") and in accordance with National Instrument 43-101 – Standards of Disclosure for Mineral Projects of the Canadian Securities Administrators ("NI 43-101"). The JORC Code is the accepted reporting standard for the Australian Stock Exchange Limited ("ASX"). For further scientific and technical information (including disclosure regarding mineral resources and mineral reserves) relating to the Haile Mine, the Macraes Mine and the Didipio Mine please refer to the NI 43-101 compliant technical reports available at sedar.com under the Company's name.

#### General Presentation Notes

- All AISC are net of by-product credits unless otherwise stated
- All financials are denominated in <u>US Dollars</u> unless otherwise stated

### Q1 2018 Highlights



INITIATED THE PERMITTING OF A 10-YEAR MINE LIFE EXTENSION AT WAIHI

PRODUCTION OF 125,646 OUNCES OF GOLD & 3,889 TONNES OF COPPER

REVENUE OF \$197 MILLION WITH EBITDA OF \$101 MILLION AND NET PROFIT OF \$45 MILLION

DIDIPIO CONTINUES TO BE RECOGNISED FOR ENVIRONMENT AND SOCIAL PERFORMANCE

WELCOMING DR NORA SCHEINKESTEL AND IAN REID TO THE BOARD OF DIRECTORS

### Q1 2018 Overview



#### Q1 2018 OPERATING RESULTS

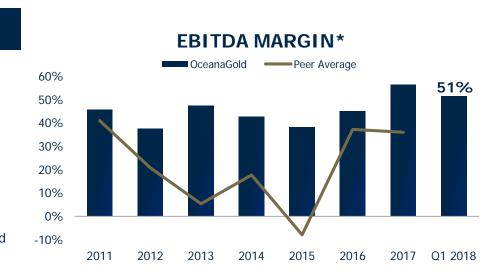
125,646 **GOLD PRODUCTION** 

127,473 **GOLD SALES** 

3,889 COPPER PRODUCTION tonnes

3,192 **COPPER SALES** tonnes

\$799 **AISC** per oz sold



#### Q1 2018 FINANCIAL RESULTS

\$197 **REVENUE** million

\$101 **FBITDA** million

\$45 **NET PROFIT** 

ADJUSTED EPS (fully diluted)

ADJUSTED CFPS (fully diluted)

million

\$0.06

\$0.15

#### **RETURN ON INVESTED CAPITAL\***

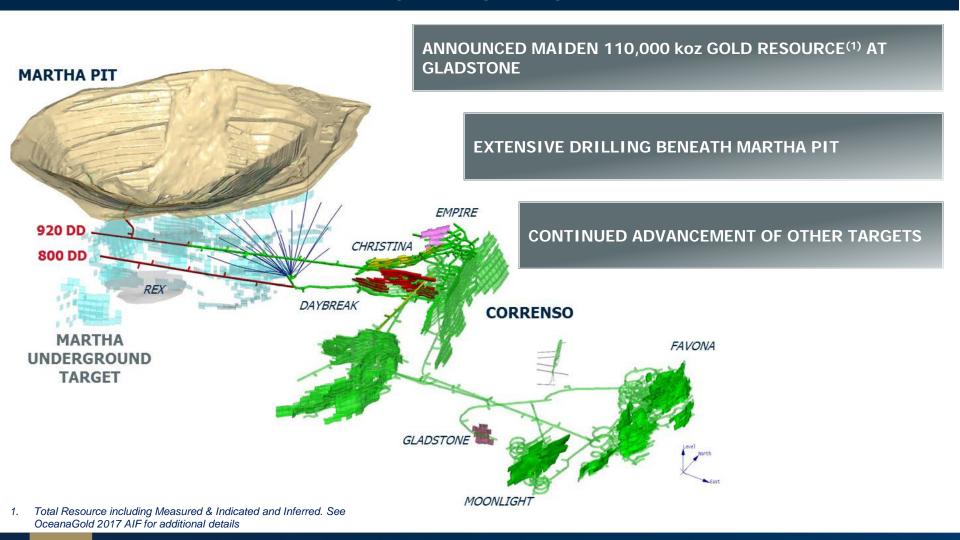


\*Source: Bloomberg (2010 - 2017), Company calculated (Q1 2018)

### Waihi Mine Life Extension



# MINE LIFE EXTENSION EXPECTED TO DELIVER SIGNIFICANT VALUE TO NUMEROUS STAKEHOLDERS





Q1 2018

# **OPERATIONAL RESULTS**

### **Health & Safety Performance**

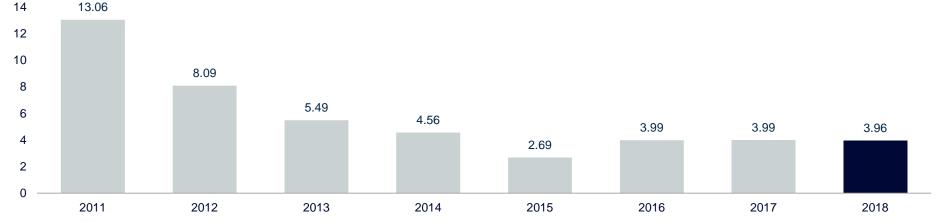


#### FOCUSING ON OPERATIONAL EXPOSURES AND ACCOUNTABILITY FOR SAFETY

#### 2018 HEALTH AND SAFETY INITIATIVES

- Q1 Steady TRIFR performance with TRI's slightly lower than same period last year
- ▶ A continued focus on building employee engagement in safe work practices
- Proactively reinforce hazard control and workplace and behavioural standards through the Gold
   Standard leadership engagement and inspection activities
- ► Improve fatal risk management and controls through Principal Hazard Auditing and High Potential Incident investigations





\*Note. 12 month moving average from 31 March 2017 to 31 March 2018. Total Recordable Injury Frequency Rate = (number of recordable injuries / number of hours worked) x 1,000,000

### Haile



#### PRODUCTION IN-LINE WITH EXPECTATIONS DESPITE WEATHER DISRUPTION

#### Q1 2018 OPERATING RESULTS

TRIFR (12-mo rolling avg)	8.56	per million work hours
GOLD PRODUCTION	37,049	OZ
GOLD SALES	32,645	OZ
CASH COSTS	\$481	per oz sold
AISC	\$952	per oz sold

AISC MARGIN	\$384	per oz sold
MINING COSTS	\$2.49	per tonne mined
PROCESSING COSTS	\$15.51	per tonne milled
SITE G&A COSTS	\$6.46	per tonne milled

#### **OPERATIONAL RESULTS**

#### **PRODUCTION** – in-line with expectations

- Despite severe cold weather event; plant utilisation reduced to 78%
- Grades better than expected
- ► Recoveries remain robust

#### **COSTS** – higher than planned

- ▶ Timing of sales
- ► Increased maintenance costs

#### **2018 OUTLOOK**

#### **PRODUCTION**

► H2 slightly > than H1

#### **COSTS**

► Improve on higher sales

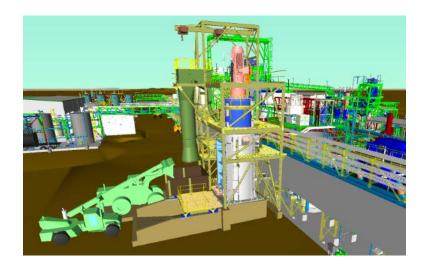
### Haile Expansion & Enhancement





#### HAILE EXPANSION

- Permitting expected to commence mid-year
- ▶ Pebble Crusher installation expected in Q3/18
- ► Isa Mill and Tower Mill engineering completed
- ► Tower Mill procurement complete, expected in O4/18
- ► Isa Mill expected to be installed in Q1/19



### **Didipio**



#### DECREASED QoQ PRODUCTION EXPECTED DUE TO LOWER HEAD GRADES

ner million work

#### Q1 2018 OPERATING RESULTS

TRIFR (12-mo rolling avg)	0.83	hours
GOLD PRODUCTION	25,656	OZ
GOLD SALES	31,551	OZ
COPPER PRODUCTION	3,889	tonnes
COPPER SALES	3,192	tonnes
CASH COSTS	<b>\$125</b>	per oz sold
AISC	\$231	per oz sold
AISC	<b>サ</b> 23 I	per 02 3010

AISC MARGIN	\$1,137	per oz sold
UG MINING COSTS	N/A*	per tonne milled
PROCESSING COSTS	\$6.41	per tonne milled
SITE G&A COSTS	\$5.54	per tonne milled

\*Note. Didpio first quarter underground mining primarily consisted of ore and waste development plus commissioning of the stoping sequence and therefore does not provide an indicative stoping unit cost

#### **OPERATIONAL RESULTS**

**PRODUCTION** – lower QoQ as expected

 Lower head grades and recoveries partially offset by higher mill feed

#### **UNDERGROUND**

- U/G stope produced and paste filled
- ► U/G ramp-up progressing to plan

**COSTS** – in-line with expectations

Pre-paid ore stocks \$145 per ounce reported

#### **2018 OUTLOOK**

#### **PRODUCTION**

H2 similar to H1

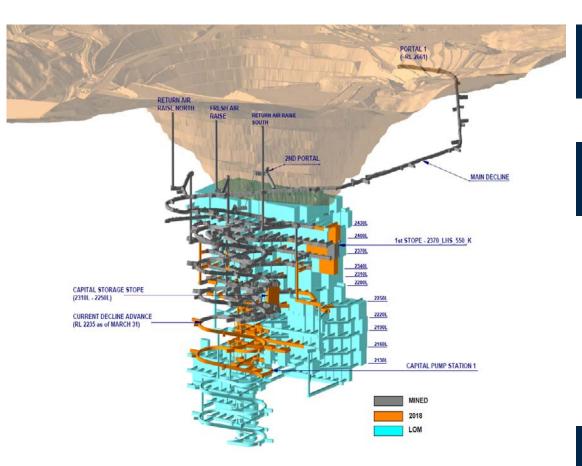
#### U/G RAMP-UP

Expect increasing mining rates and better grades

### **Didipio Underground**



#### RAMPING-UP UNDERGROUND MINING RATES TO FULL RATES BY END OF 2019



### CONSTRUCTION OF PANEL TWO UNDERWAY

### INCREASING GRADES AND MINING RATES IN 2018

Steadily increasing ore production rates expected

► 2018: 500 – 600 kt

▶ 2019: 1.2 – 1.3 Mt

▶ 2020 and beyond: 1.6 Mt

OVER 21 MT OF ORE STOCKPILES AVAILABLE FOR PROCESSING

### Waihi



#### DECREASE IN PRODUCTION QoQ EXPECTED

per million work

#### Q1 2018 OPERATING RESULTS

TRIFR (12-mo rolling avg)	6.11	hours
GOLD PRODUCTION	18,522	OZ
GOLD SALES	20,983	OZ
CASH COSTS	\$665	per oz sold
AISC	\$824	per oz sold

AISC MARGIN	\$502	per oz sold
MINING COSTS	\$69.65	per tonne mined
PROCESSING COSTS	\$33.95	per tonne milled
SITE G&A COSTS	\$25.45	per tonne milled

#### **OPERATIONAL RESULTS**

#### **SAFETY**

Recordable injury-free quarter

**PRODUCTION** – decreased QoQ as expected

- Lower head-grade
- Reduction in equipment availability

**COSTS** – higher than expected

Unit costs higher due to drop in productivity

#### **2018 OUTLOOK**

#### **PRODUCTION**

► H2 = H1

#### Martha Project

- Advance permitting
- Continued drilling from drill drives

### **Macraes**



#### STEADY PRODUCTION WITH HIGHER-GRADE MATERIAL FROM CORONATION NORTH

#### Q1 2018 OPERATING RESULTS

TRIFR (12-mo rolling avg)	6.96	per million work hours
GOLD PRODUCTION	44,419	OZ
GOLD SALES	42,295	OZ
CASH COSTS	\$663	per oz sold
AISC	\$1,095	per oz sold
AISC MARGIN	\$234	per oz sold
OP MINING COSTS	\$1.17	per tonne mined
UG MINING COSTS	\$45.89	per tonne mined
PROCESSING COSTS	\$8.01	per tonne milled
SITE G&A COSTS	\$1.87	per tonne milled

#### **OPERATIONAL RESULTS**

**PRODUCTION** – steady QoQ as expected

- Higher-grade material from Coronation North
- ► Lower tonnage QoQ due to Frasers U/G
- Lower mill feed partially offset by strong recoveries

**COSTS** – expected to decrease

With less waste mined and better FRUG productivity

#### **2018 OUTLOOK**

#### **PRODUCTION**

- ► H2 >H1
- Head grade expected to increase throughout the year



Q1 2018

# FINANCIAL RESULTS

### Q1 2018 Financial Results



REVENUE		
Q1 2018	\$197	million
Q4 2017	\$246	million
Q1 2017	\$162	million
EBITDA		
Q1 2018	\$101	million
Q4 2017	\$149	million
Q1 2017	\$102	million
NET PROFIT		
Q1 2018	\$45	million
Q4 2017	\$89	million
Q1 2017	\$36	million

	Gold Price Received Copper Price Received		
(per d \$1,275	\$1,340	(per lb. \$3.17	\$3.18
Q4/17	Q1/18	Q4/17	Q1/18
Gold Sa		Copper S	ales
169	127	4,842	3,192
Q4/17	Q1/18	Q4/17	Q1/18

#### FINANCIAL DRIVERS

#### **REVENUES**

- Strong revenue; annualised rate above 2017
- Lower production and sales volume as guided

#### **EBITDA**

- ► Continued strong EBITDA margin (>50%)
- Operating costs slightly higher than expected

#### **NET PROFIT**

- G&A and finance costs lower
- Un-realised hedge gains offset by higher tax

### Q1 2018 Cash Flows



CASH FLOW FROM OPERATIONS				
Q1 2018	\$77	million		
Q4 2017	\$179	million		
Q1 2017	\$52	million		
CASH FLOW USED IN INVESTING				
Q1 2018	(\$59)	million		
Q4 2017	(\$75)	million		
Q1 2017	(\$66)	million		
CASH FLOW USED IN FINANCING				
Q1 2018	(\$4)	million		
Q4 2017	(\$80)	million		
Q1 2017	\$11	million		

#### **CASH FLOW DRIVERS**

#### OPERATING CASH FLOWS

- Strong operating cashflow, despite negative working capital movements
- ► Haile revenue impacted by sales timing

#### **INVESTING CASH FLOWS**

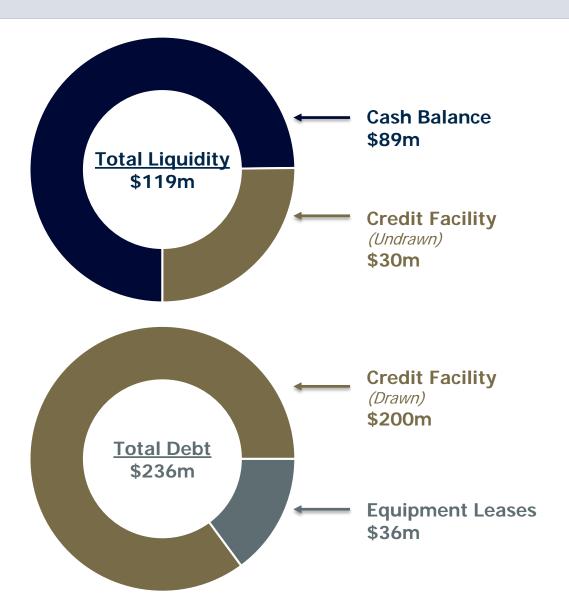
- Capital lower than prior periods
- Capitalised mining at Macraes, Haile and Waihi
- Continued DUG development and exploration
- ▶ \$4.3m equity to maintain pro-rata GSV stake

#### FINANCING CASH FLOWS

- Primarily mining equipment leases
- ▶ No debt facility repayments until Q4/18

### **Robust Balance Sheet**





#### **Liquidity and Debt**

- Improved cash position
- Marketable securities \$71 million
- ▶ Next scheduled repayment: \$50m in H2

#### Hedging

#### **GOLD**

- ► Remaining ounces: 108,000
- Put NZ\$1,750 Call NZ\$1,938
- YTD realised gain/loss \$Nil

#### **COPPER**

- ► Remaining tonnes: 9,000
- ► Swap price \$7,040/t or \$3.19/lb
- ► YTD realised gain \$0.2m

### Q1 2018 Capital Investment



CONSOLIDATED (USDm)	Q1 / 18	Q4 / 17	2018 GUIDANCE
GROWTH*	20.0	36.6	102 – 116
SUSTAINING	4.8	12.6	20 – 27
PRE-STRIP & CAPITALISED MINING	20.9	16.7	64 – 78
EXPLORATION	6.8	7.0	24 – 34
TOTAL	52.5	72.9	210 – 255

ASSET (USDm)	HAILE	DIDIPIO	WAIHI	MACRAES	CORPORATE
GROWTH	4.4	12.0	1.7	0.2	1.7
GENERAL OPERATING	3.1	0.2	0.8	0.6	0.1
PRE-STRIP & CAPITALISED MINING	7.8	0.6	1.2	11.3	-
EXPLORATION	1.0	0.1	0.2	1.1	4.4
TOTAL	16.3	12.9	3.9	13.2	6.2

\*Note. Q4/2017 Growth Capital figure is net of capitalised revenue associated with gold sales from Haile prior to commercial production. Q1 includes \$1.2m for Reefton restoration.



2018

# OUTLOOK

### 2018 Outlook



# ON TRACK TO ACHIEVE 2018 GUIDANCE GENERATE STRONG CASH FLOWS AND DELIVER ON ORGANIC GROWTH INITIATIVES

#### **BALANCED BUSINESS**

- Reduce debt
- Pay dividends
- Prudent investment on organic growth

#### **2018 OUTLOOK**

- On track to achieve guidance
- Expecting production in H2 to be slightly > H1
- Expecting Q4 production to be strongest quarter of production

#### **ADVANCE GROWTH PROJECTS**

- Advance the Waihi extension plans
- Advance the Haile expansion plans
- Continue development & ramp-up of Didipio UG

#### TIMING OF ORGANIC GROWTH INITIATIVES

- Waihi extension permitting over next 18 –
   24 months
- Additional Waihi resource updates expected over next 18 months
- Haile expansion permitting expected to

